



## CAPABILITY STATEMENT

### COMPANY OVERVIEW

#### Dynamics Edge delivers Public Sector Industry Solutions

AI (Artificial Intelligence) and Business Applications from Microsoft & Google. Data Science or applied AI in secure Public Sector Industry Solutions

Building, evaluating, and deploying Generative AI solutions and proof of concepts. In Azure OpenAI, CoPilots, GitHub, Microsoft 365, Dynamics, Azure, Power BI and Fabric. Modernizing systems with low-code, AI (Artificial Intelligence), Data Analytics, RPA Robotic Process Automation, DevOps, Managed Services, Workforce development

Dynamics 365 (CRM) (ERP) (Finance) (Supply Chain), Azure and Power BI & Apps. Experience with GCC, GCC High Clouds, AI & ML, Data Analytics, Power BI, Power Apps & Power Automate, Microsoft 365, Office 365, SQL Server & Big Data.

### CORE COMPETENCIES: Innovative Government Solutions Software & AI

- AI – Artificial Intelligence Azure OpenAI, ChatGPT, CoPilot Dynamics 365, Microsoft 365, Power Virtual Agents, MINIT - Google AI, Bard, Lambda, Duet
- Agency Modernization with M365 - Azure, AI, Power BI, Power Apps
- Power (BI) Platform Data Analysis, Low code Apps, Automate (RPA)
- Digital Modernization with Document Management - Apps and Portals
- Dynamics 365 CE (CRM) Case Management, Customer Service, AI Enhanced
- Microsoft 365 / Office 365 / SharePoint / Teams / SQL / Windows

### DIFFERENTIATORS

- Azure Open AI certified, Subject Matter Expert (SME): Power (BI) Platform, Dynamics 365, AI, CRM ERP
- Public Trust Security Clearance Civilian & Defense Agencies GCC, GCC High
- Dynamics, Power (BI) Platform, Azure application development experience
- Workforce solutions to achieve mission success by improved user utilization
- 15+ years' experience with Microsoft Software and Dynamics 365
- Support all versions of Dynamics 365, Azure, Microsoft 365, SharePoint O365
- Microsoft Gold Partner 10 competencies 200+ certifications- Google Partner Data AI

### PAST PERFORMANCE

**DHS/ICE** – SWIFT Contract, PaaS, Dynamics (CRM) Modernize Solutions (Teammate)

**DHS/TSA** - Flexible Agile Scalable Teams (FAST) BPA, TO2 (Teammate)

**DOC** – NTIA – EL CID Online, Power Platform (SME) (Subcontract)

**AmeriCorps** - Dynamics 365 Customer Service (CRM) (SME) (Subcontract)

**HUD** - Power BI High Performance and Power Apps

**NPS** – SharePoint Modernization

**CFPB** - Power BI, Apps & Automate to manage workflow with Apps and RPA

**NCIS** - Dynamics 365 (CRM) Case Management replacing SharePoint for security

**DC Government** - Dynamics 365 Customer Service (CRM)

**Veterans Affairs** – Multiple Engagements (CRM)

**US Navy** – Windows Server, Power Shell, SQL Server Training Classes

**US House of Representatives (CAO)**- Dynamics 365 & Power Apps

**State of South Carolina** *Power BI High Performance Workshop for Government*

### COMPANY DATA

**DUNS** 957676013

**UEI** N9WFHJGM3KK5

**CAGE Code** 5ZEL3

**EIN:** 26-2797712

**Accepting Credit Cards:** Yes

**SAM Registration:** Active

**MAS GSA IT Schedule 70**

**Contract** 47QTCA20D000D,  
NASA SEWP

**NAIC CODES:** 541511, 541512,  
541519,541611, 541690, 518210,  
541990, 561312, 641611,  
611420, 611430

**Business Size:** Small Business

**SBA:** HUBZone Certified

**S Corp established 2008**



### CONTACT INFORMATION

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**Becton Dickinson** – Global rollout of Data Analytics (Power BI), 2020, 2021, 2022  
**Hewlett Packard PE & HPI** – Dynamics AX and Dynamics 365 CE (CRM)  
**Microsoft Consulting Services (MCS)** -Sony Video Games, Dynamics 365 CE Portal, PSA  
**LinkedIn Corporation** Dynamics 365 CE Advanced Developer for Human Resources

#### **Current and Past Federal Performance:**

##### **HUD (Housing & Urban Development) - Microsoft Power Platform (Low-Code Automation)**

- Power Platform (Power Apps, Power BI, & Power Automate) Building internal custom Apps, create reports and Dashboards using custom analytical data to support all users in remote Field Offices and Headquarters, Feb – June 2022
- Advanced Visualizations, Security, Data distribution; Data Analysis Expressions DAX Power BI Data Shape Modeling

##### **DC Government - Dynamics 365 Customer Service (CRM)**

- Dynamics 365 CE Customer Service to track patient's activities, scheduling, and assigning case numbers for incidents.
- Develop Dashboards for tracking internal metrics for case management.
- Consultation to resolve business processes and alignment of Dynamics 365 CE Customer Service.

##### **CFPB (Consumer Finance Protection Board)- Power Apps & Power Automate (Low-Code Automation)**

- The CFPB is modernizing the agency with automation to cover “staffing shortages”.
- All modules of the suite of Power Platform is being deployed Multiple consulting engagements to modernize workflows.
- Visualizations with Power BI, Modernizing Apps with Power Apps, Power Automate to automate business process, RPA.

##### **Veterans Affairs – Multiple Engagements (CRM)**

- SharePoint - Remodel, reconfigure and restructure SharePoint server SharePoint site owner training.
- Design workflows to support the physicians and administrative staff creating Surveys and setting up branching logic
- Create, managing Document Library, Approval Workflow, Library settings & Customized Views.

##### **Dynamics 365 CRM Developer and Customized Training Class for Veterans Affairs. (CRM)**

- Dynamics CRM 2013 Development and Customization for VetsAmerica Business Consulting, Inc.
- Training and consultation for Dynamics CRM development staff.
- Call Center Case Management System for appointments for Doctors, Nurses, Pharmacists and Call center agents.

##### **NCIS (Naval Criminal Investigative Service) - Dynamics 365 (CRM) Case Management replacing SharePoint for security.**

- Dynamics 365 CE Case Management to replace SharePoint. The organizational objectives: Adding functional pre-made Apps and developing a “high security” set of extensions to solve the unique requirements of NCIS implement their Case Management system to modernize and manage security for Criminal Investigations.

##### **US Navy – Windows Server, Power Shell, SQL Server Training Classes**

- On-site at Norfolk, VA, Coronado Island, CA, Peral Harbor, HI and the support center in Boise, ID. A series of training classes to up-skill and help with a migration to newer versions of Microsoft software. Over 450 students attend.

##### **US House of Representatives (CAO) Customer Experience Center Dynamics 365 & Power Apps for Operations Management**

- Supporting the in case management tracking to serve users in the House of Representatives. Consulting included identifying Business Process Flows for capturing key content for support tickets. Created support Knowledge Article database for streamlining access to support documents. Using Dynamics and Power Apps to create feedback surveys.

##### **Becton Dickinson – Global rollout of Data Analytics, finance, operations, & manufacturing (Power BI)**

- Dynamics Edge worked with their project management team on a global rollout of Power BI. Users were tasked with cost-saving decisions based on data results. Over a million dollars in savings was discovered with Power BI. Classes conducted in different time-zones, many times simultaneously to meet the needs of BD, 2020, 2021,2022.