

# mbaoutcome.com

# Collect. Manage. Understand.

## Millsapps, Ballinger & Associates (MB&A) is a Software as a Service (SaaS) development and consulting company focused on delivering solutions that transform data collection and its associated business processes (inspection, assessment, audit, compliance, reporting, work order, asset management, and etc.). MB&A helps government and commercial clients digitize and streamline their data collection workflows so that more time can be spent on making informed decisions rather than entering duplicative data.

MB&A has delivered over 150+ successful projects since 2011 leveraging our award winning products including ExAM4Enterprise and ExAM4Inspections.

# 5M Data Collections • 500K Inspections • 350K Work Orders

Our customers seek to leverage the modern advantages of emerging technologies in cost-effective and sustainable ways. MB&A helps achieve those goals by leveraging low-code/no-code platforms, focusing on mobile, and offline access, and implementing agile methodologies to help customers see outcomes in weeks, not years.

# **Products**

The ExAM platform leverages our 'Assess Anything' technology to enable users to extract the most out of data collections, ensuring consistency, and simplifying business processes across a wide variety of use cases. Developed as Salesforce native applications, MB&A applications can be found on the Salesforce AppExchange, Google Play store, Apple App Store and on federal app stores including DOI and Veteran's Affairs.



## **EXAM4Enterprise**

Form Digitization & Report Generation



## **ExAM4Inspections**

Quality, Health & Safety Inspections



#### **ExAM Assets**

Asset & Inventory Management



#### **ExAM Tracker**

Work & Time Management



## **ExAM Achieve**

Learning Management & Badging



# EXAM RV

Remote Video Inspections

# **Past Performance**

Department of Veterans Affairs (VA), 2015-2024, Contract #VA118-16-D-1008, \$20 million.

MB&A's applications help VA medical centers meet their quality, health, and safety inspection requirements. MB&A also supports technology deployment and integration services across the Veteran health ecosystem via staff on the VA Digital Transformation Center team.

Housing and Urban Development (HUD), 2022-2025, Contract #86615322C00005, \$9 million. MB&A worked with HUD to digitize and configure the National Standards for the Physical Inspection of Real Estate (NSPIRE) standard. By implementing ExAM4Enterprise, we were able to support standard-aligned inspections to improve public housing safety and quality across HUD's complex portfolio.

District of Columbia General Services (DCGS), 2021-2025, Contract #DCAM-21-NC-GSA-0015 TO1, \$5 Million. MB&A worked with DC General Services to configure and implement ExAM4Enterprise across a broad range of facility management use cases including supporting maintenance inspections and work order management. MB&A is also implementing Artificial Intelligence (AI)/ Machine Learning (ML) to further automate processes and ensure data governance.

# **Federal Customers**





USAF



**USDA** 



HUD





**USBR** 

# **Core Competencies**

# **Strategic Enterprise Planning**

- Strategic Planning Process Migration
- Business Process Engineering

#### **Flexible Data Collection**

- Enterprise Data Management
- Data Governance Analytics & Dashboards

#### **Agile Technology Support**

- CRM Implementation Integration
- Application Development

# **Company Details**

## **Legal Name:**

Millsapps, Ballinger & Associates, Inc.

#### **UEI / DUNS / CAGE:**

UJZ3L7C8MMU8 / 968475942 / 6F8T9

Classifications: U.S. Owned Business / Small Business

#### **Contract Vehicles:**

**GSA MAS** (GS-35F-0220Y) 511210 - Software Licenses 54151HEAL - Health IT Services 514151S - IT Professional Services

NASA SEWP (Available Through Reseller)

#### NAICS:

**541511,** 541611, 541519, 541512, 561210, 511210, 541690

#### PSC/FSC:

DA10, DD01, D305, D302, 7A21, 7A20, 7030

# Links

exam4inspections.com exam4enterprise.com carahsoft.com/mb&a appexchange.salesforce.com

### **State Customers**







Virginia

# **Technology Partners**



Salesforce







**Contracting Partners** 

Carahsoft

Alvarez