



NAIS

NATIVE AMERICAN INDUSTRIAL SOLUTIONS

2024

Native American
Industrial Solutions LLC

14323 Ocean Highway
Suite 4119
Pawleys Island, SC 29585

GSA

IT Schedule 70
Contract 47QTCA19D004X

Naval Information
Warfare Center



ATLANTIC



Contract #: 47QTCB21D0370

SBA
8(a) Certified





Company Overview

Native American Industrial Solutions LLC (NAIS) is an American Indian owned 8(a) company and Service-Disabled Veteran Owned Small Business (SDVOSB) focused on providing IT and Cybersecurity services and solutions. We have excellent past performance supporting specialized survey, design, and integration projects as well as large scale, complex Program Management and Enterprise Services. **NAIS has five major lines of operation: Risk Management & Cybersecurity, Enterprise IT Services, IT Infrastructure Solutions, Software Development, and Data Services.** We have performed exceptionally well on large contracts providing Software Development, Software Maintenance, Data Management, Systems Administration, and Cybersecurity & Information Assurance services. We also have ongoing contracts providing tailored analysis and solutions in the areas of process improvement, data integration, application design, cyber hygiene, cybersecurity, and risk management.

NAICS Codes

- 541519 • 541512 • 541611 • 611420 • 561110
- 541511 • 541513 • 541990 • 544292 • 611430



IT Infrastructure Solutions

We help our clients optimize their IT infrastructure through comprehensive IT services including design and implementation, network management, and systems integration.



Software Development

We use a variety of software development tools and methodologies—focusing on DevOps, Agile, and Scaled Agile Framework (SAFe®) — to manage complex projects and programs for our customers.



Risk Management & Cybersecurity

We offer next a generation aiSIEM platform and services to provide our clients with comprehensive visualization, proactive threat detection, automated real time threat containment and elimination, and continuous compliance and reporting.



Artificial Intelligence & Machine Learning

Our deep learning systems combine with Dynamic Threat Models to provide truly actionable cybersecurity intelligence for our customers. We also apply AI & ML capabilities to optimize and proactively manage a wide array of business practices for our customers.



Advantages of Working with an 8(a)

As an American Indian-Owned 8(a) firm and Service-Disabled Veteran Owned Small Business (SDVOSB), NAIS is uniquely positioned to offer significant contracting advantages. Our 8(a) certification and SDVOSB status open doors to exclusive opportunities, including the ability to receive sole-source awards directly on Indefinite Delivery/Indefinite Quantity (IDIQ) contracts and Government-Wide Acquisition Contracts (GWACs).

We take pride in offering our customers and partners this enhanced contracting flexibility. Through our 8(a) eligibility, we ensure that you can engage with a trusted partner who delivers efficient, tailored solutions without the delays and complexities often associated with traditional procurement processes.

- The government authorizes sole-source contracts to 8(a) participants, including NAIS, for amounts up to \$4.5 million across all applicable NAICS codes.
- Under FAR 19.808-1 and 13 CFR §124.517(a), these sole-source awards cannot be protested.



Simple, Flexible, & Fast Direct Award Contract



Acquisition official completes intent to award direct award Offer Letter with description of project and identified 8(a) company to SBA Representative (in accordance with 13 CFR 124.502c)

Step 1: SBA Offer Letter



SBA reviews Offer Letter, verifies 8(a) eligibility for company identified and sends letter of acceptance to acquisition official

Step 2: SBA Review & Acceptance



Acquisition official informs 8(a) that they may enter into project scope planning and negotiations on joint development of project plan (13 CFR 124.503)

Step 3: Negotiations & Project Scope Planning



Once mutually acceptable terms are negotiated, a direct award contract is awarded

Step 4: Contract Award



Our Specialties

Cybersecurity

NAIS specializes in designing pragmatic standards-based solutions to complex information security problems in order to meet business needs and ensure success. We bring a team of proven national security, cybersecurity, and strategic risk planning leaders from the federal government and private sector. The team has first-hand experience leading and performing various security engagements, risk assessments and consulting, and incident response.

Enterprise IT & Professional Services

NAIS helps organizations increase efficiency and business value by developing and implementing strategies, governance, and operational solutions across their IT portfolios. We help agencies modernize their systems and processes while providing the highest quality of services across our core competencies.

Ongoing & Past Performance

U.S Census Bureau – Software/Hardware Investment for Technical Integrator

We supported the decennial census IT integration and design efforts – the acquisition, design, and integration of the enterprise software and hardware systems used in its network operation suites for the 2020 Census.

Defense Health Agency – DOEHRs-HC Tier III Data Maintenance Support

NAIS delivered comprehensive IT support for the DOEHRs-HC enterprise, including systems analysis, database management, security testing, and quality assurance, ensuring global application and reporting availability.

U.S. Army Central Command (USARCENT), Shaw AFB – Systems Engineering Support Services

We provided applications operations support, systems engineering and interoperability, operations support, training and logistics and maintenance support for all USARCENT C4ISR systems.

81st Regional Division, Information Management Office – Web/SharePoint Design Facilitator

NAIS is actively managing SharePoint site creation and maintenance for the 81st RD and its directorates. This includes designing, building, and securing SharePoint sites, ensuring they are up-to-date, functional, and aligned with established requirements. The facilitator also maintains site navigation, ensures all links work properly, and collaborates on site design to meet user goals.



U.S. Military Academy, West Point, G6, OCIO – Cable Infrastructure Survey & Mapping

NAIS provided cable infrastructure survey and GIS mapping services, utilizing ArcGIS and custom extensions for fiber, to map the entire cable infrastructure for West Point, its outposts, and training areas. We have ongoing projects supporting multiple cable runs throughout West Point to ensure the infrastructure remains up-to-date and fully operational.

Department of Homeland Security (DHS), Cybersecurity & Infrastructure Security Agency (CISA), Vulnerability Management (VM)

NAIS developed, tested, and integrated risk schemas and VM strategies. We also conducted technological assessments of file and firmware-based threats and performed economic analysis of potential vulnerability exploits and mitigations.

DHS, Office of Intelligence and Analysis (I&A), Centralized Information Sharing Environment (CISE) Services

We supported the CISE program with data architect and subject matter expert services providing technical knowledge and analysis for advanced scalable analytical capabilities and tools. We supported planning and development of data services and data management in a multi-cloud and multi-domain environment.

DHS, CISA, Joint Cyber Defense Collaboration (JCDC)

NAIS led the development of strategies, processes, and tools to mature the JCDC. We provide services across six areas: PMO support, Operations Planning, Risk Prioritization, Administrative and Programmatic Support, Information Management, and Partner Engagement.

DHS, United States Citizenship and Immigration Services (USCIS), Office of Performance and Quality (OPQ), Statistical and Technical Support Service

NAIS provides USCIS leadership precise, data-driven analysis derived from immigration and operational data. We accurately and efficiently extract and analyze administrative data from USCIS systems of record, other data sources (internal and external) for OPQ reporting requests.

Department of Housing and Urban Development (HUD), Office Chief Human Capital Officer (OCHCO)

NAIS is actively facilitating an organizational culture improvement program for OCHCO, addressing systemic culture issues highlighted in the Federal Employee Viewpoint Survey (FEVS). The program includes in-person and virtual sessions, coaching, and online resources for all employees.

628th Medical Group (MDG) Joint Base Charleston, Information and Database Services Support

NAIS is actively providing program management, technical automation, system administration, O&M support, software development, database administration, configuration management, training, and specialized data communications services for 628 MDG/SGGI.

MEET OUR TEAM



Jeremy Meyers

Jeremy is the founder, President, and CEO of Native American Industrial Solutions LLC (NAIS). He is a U.S. Army Veteran, a graduate of the United States Military Academy at West Point and holds a Doctorate in Logic from Stanford University. In addition to his military and leadership experience, Jeremy is an active academic in the fields of logic, computational semantics, and artificial intelligence, with numerous publications and speaking engagements in the U.S. and Europe. He is also a proud member of the Santa Rosa Band of Cahuilla Indians.



Melissa Frank

Missy is a distinguished leader with extensive expertise in Information Technology and Cybersecurity, having served as an Information Professional Officer in the US Navy for nearly 23 years. She holds a Master of Science in Human Resource Management and a Bachelor's in Business Administration, along with numerous certifications, including Project Management Professional (PMP), Agile Hybrid Project Pro, Certified in Cybersecurity (CC), CompTIA Security+, and Certified Project Director (CPD).



Matthew Shabat

Matt is a cybersecurity and risk management professional with 25 years of experience in both the public and private sectors. He holds degrees from Stanford University, George Washington University, the University of Pennsylvania Law School, and completed the Senior Executive Fellows Program at Harvard. He is also an adjunct lecturer at Georgetown University, focusing on cybersecurity governance and law. He served 10 years at the U.S. Department of Homeland Security as the Director of Performance Management and Cybersecurity Strategist.



Daniel Medina

Dan has over 20 years of experience as an information security principal in both the U.S. government and the private sector. He is a seasoned national security and cybersecurity expert, specializing in strategic risk planning and operations leadership. Dan is a Harvard Kennedy School Senior Executive Fellow, a graduate of the Carnegie Mellon Executive Chief Information Security Officer (CISO) Program, and holds a Master's Degree in Business Administration and a Bachelor's Degree in Information Technology.



Jennifer Chapman

Jen is a dynamic leader with nearly 23 years of experience in the U.S. Navy as an Information Professional Officer, specializing in cybersecurity, network infrastructure, and business process improvement. She holds a Master of Science in Information Systems Management, a Cybersecurity certificate, and a Bachelor's in Criminology and Criminal Justice. She is also Security+ certified, has a Google Project Management certification, and is pursuing PMP and PHR certifications.

WE'RE HERE FOR YOU!



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