



Technology and Workforce Solutions

Introduction to Fedstack Service Offerings

Introducing Fedstack



Fedstack, the Federal arm of Smoothstack, Inc., is **a technology and workforce solutions provider** led by an experienced leadership team who collectively brings over 100 years of federal consulting experience, having successfully led major transformational programs across 25 federal government departments and agencies.

Fedstack provides **strategic consulting and talent development** to F500 companies and government agencies.

Our Experience



Top employers turn to Fedstack for tech talent to support commercial and federal clients.



Alliances and Partnerships



Our growing strategic alliances and partnerships with industry leading companies enable us to solve broader business problems and deliver on our clients' mission while leveraging best-in-class technologies.



Three Tiers of Solutions



Fedstack offers three tiers of solutions for our clients in support of mission problems, leveraging our breadth and depth of enabling technologies and services.



Tier 1

Consulting Solutions (CS)

Experienced Consultants Accelerating Outcomes

Our consulting leaders collectively bring over 100 years of federal experience, having successfully led major transformational programs and provided strategic consulting for over 25 departments and agencies across the Federal Civil and Defense sectors.



Tier 2

Talent Scaling Solutions (TSS)

Customized Technical Cohorts at Scale

Since 2018, we have hired, trained and deployed over 700 high quality resources, supporting more than 100 digital transformation projects across 10+ federal government agencies, fully ready to contribute on day one.



Tier 3

Partner Training Solutions (PTS)

Innovative Upskilling For Your Workforce

Our premium training services provide upskilling tailored to client needs. Our training solution aims to deliver the appropriate knowledge and skills using our proprietary methods and tools to boost workforce effectiveness in a rapidly evolving technology market.



Tier 1: Consulting Solutions (CS)



Blending domain knowledge, technical depth, and mature management practices to every client engagement for optimal results.

Solutions that are powered by accelerators and commercial best practices, federalized for mission requirements.

Our Service Offerings



We specialize in delivering comprehensive solutions to our clients to support mission and business objectives.

Case Management

Developing and implementing case management systems to streamline and automate processes



IT Modernization

Upgrading legacy systems to modern, scalable, and secure IT infrastructure using cloud solutions and modern application development practices

Business Process Automation

Implementing automation solutions using platforms like ServiceNow, Appian, Pega to improve efficiency and reduce manual processes.

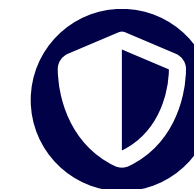


Cloud Migration & Management

Assisting agencies in migrating their infrastructure and applications to the cloud, ensuring seamless transition and ongoing management

Data Engineering & Visualization

Offering data analytics service to generate insights, predictive analysis, and advanced reporting to support decision-making processes



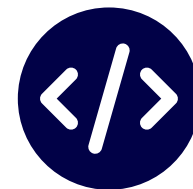
Network and Infrastructure Security

Assessing current state vulnerabilities, designing resilient and secure target state networks with appropriate tools and methods

Consulting Solutions

Custom Application Development

Develop custom applications tailored to the specific needs of government agencies



Customer Relationship Management (CRM)

Implementing CRM solutions using platforms like Salesforce to improve citizen engagement and service delivery

Digital Transformation

Helping government agencies transition to digital platforms for improved service delivery, leveraging solutions like Salesforce and MS Dynamics



Enterprise Resource Planning (ERP)

Deploying ERP systems to streamline and integrate various government functions such as finance, HR, and procurement

Our Technical Capabilities



Experienced technology consultants who are leaders of our Centers of Excellence and Innovation Hub help to accelerate client goals and outcomes



Data & AI

Support select phases of the data lifecycle: Collection, Processing, Storage, Analysis, Visualization, plus Artificial Intelligence, data engineering, data science and data analyst resources.

MongoDB, Postgres, Oracle, Databricks, Snowflake*, PowerBI, Tableau, Qlik Sense*, MS Fabric, ChatGPT, CoPilot

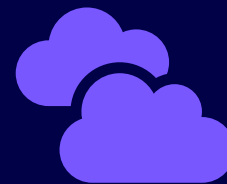


App Dev

Full SDLC delivery of green field application Development or integration of systems:

- Full stack development
- Cloud native s/w dev
- Microservices
- DevSecOps
- Human Centered Design

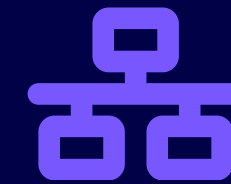
Java, C#, .Net
React, Python
JSON, SQL
Jenkins, Docker,
JIRA, Git, Selenium,
SonarQube



Digital Platforms

Implementation and configuration of commercial off the shelf platforms for: SaaS Solutions, Workflow Management, Managed Svcs Platforms, CRMs, ERPs, RPA, Intelligent Automation, Digitization

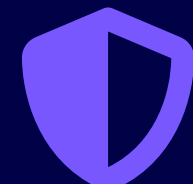
ServiceNow
Salesforce
Pega
Appian
WorkDay
MS Power Platform
MS Dynamics
UIPath



Infrastructure Solutions

Provisioning, optimizing, migrating cloud and non-cloud environments in support of network infrastructure modernization, as well as application development infrastructure and environment setup.

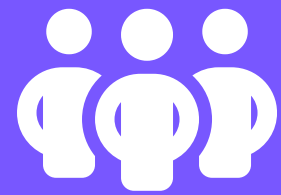
AWS
MS Azure
GCP (Google Cloud Platform)
Akamai
All supporting tools within each Cloud platform



Cybersecurity

Design and architect cybersecurity solutions for cloud, on-prem and hybrid infrastructure to address critical network security vulnerabilities. Support implementation of major cyber initiatives.

ZTA (Zero Trust Architecture)
COTS tools install & configuration: Okta, Zscaler, Crowdstrike, Sentinel1 SRE, Nessus, Qualys, Checkmarx, Splunk, Datadog



Tier 2: Talent Scaling Solutions (TSS)



Customized technical cohorts built to scale, ready on day one, meeting technical, geographic and security clearance requirements.

Our proven proprietary Six-Stack™ process successfully identifies, assesses, and attracts high potential candidates.

Workforce Challenges



Lack of qualified candidates

- 2.3% unemployment rate
- Talent doesn't exist in the marketplace with the skills
- Heavy competition for talent

Acclimating new Talent

- 2-4 months to get up to speed
- Lack of foundational & specific skills
- Drain on existing employees

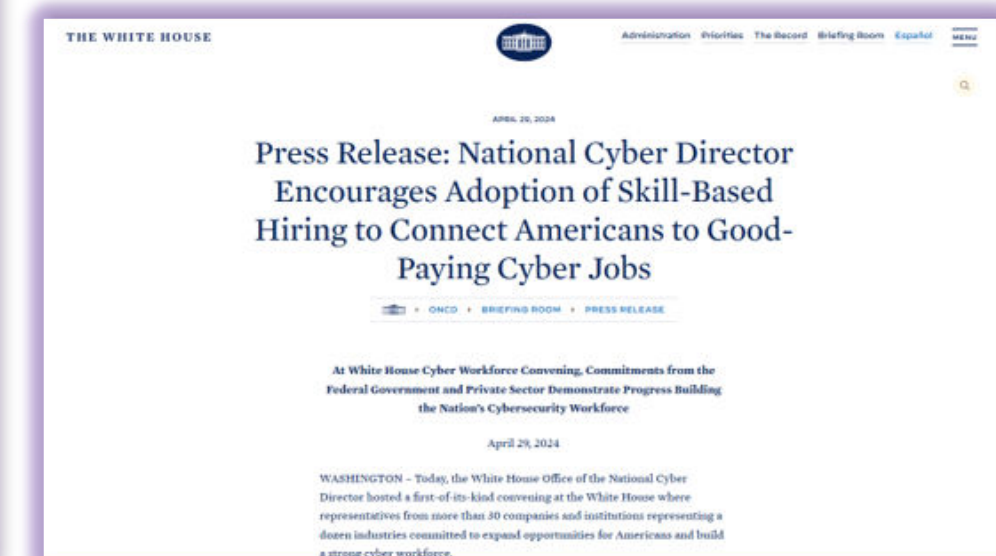
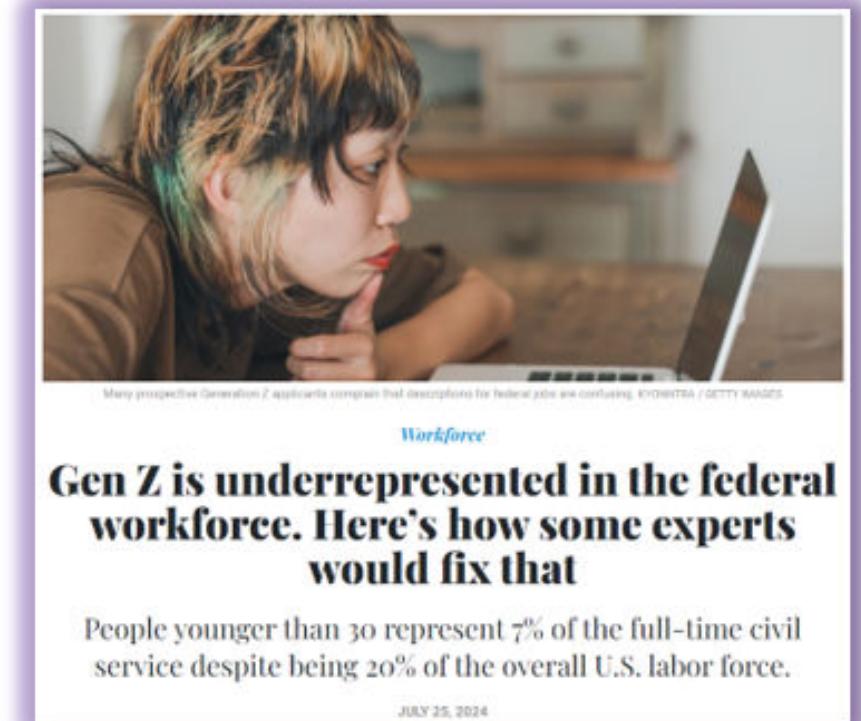
High cost of recruiting

- Identifying qualified candidates
- Screening, Interviewing, Offers, Onboarding, drop out rate
- Costs \$10k - \$50k per hire

Attrition

- Lose up to 250% of the annual salary for each developer lost
- Loss of productivity
- Loss of institutional memory & IP

Next generation workforce scaling is a growing challenge for the federal government.

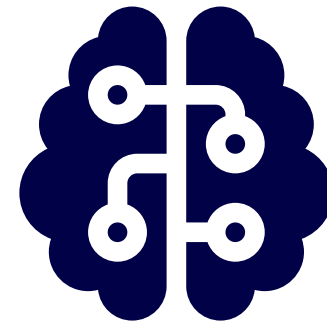


Our Hire-Train-Deploy Approach



Hire

We hire foundationally strong talent



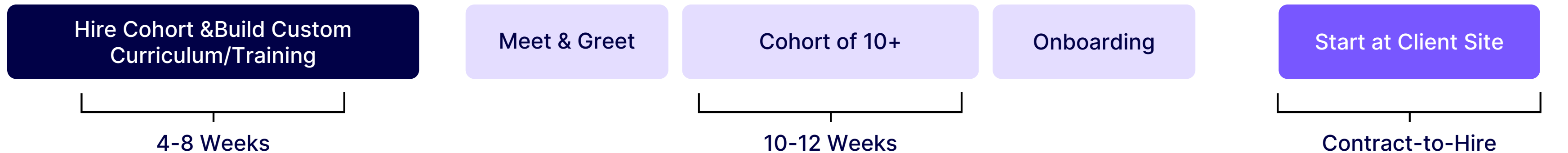
Train

We provide enterprise-level training mirroring your domain



Deploy

We deliver cohorts of net new IT Talent productive on day one



De-Risk



Zero upfront hiring & training costs

Cost



10% - 30% cost reduction

Productivity



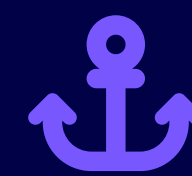
Custom trained & productive day one

Optimization



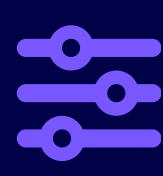
Optimized hiring process

Retention



98% over 2 years

Control

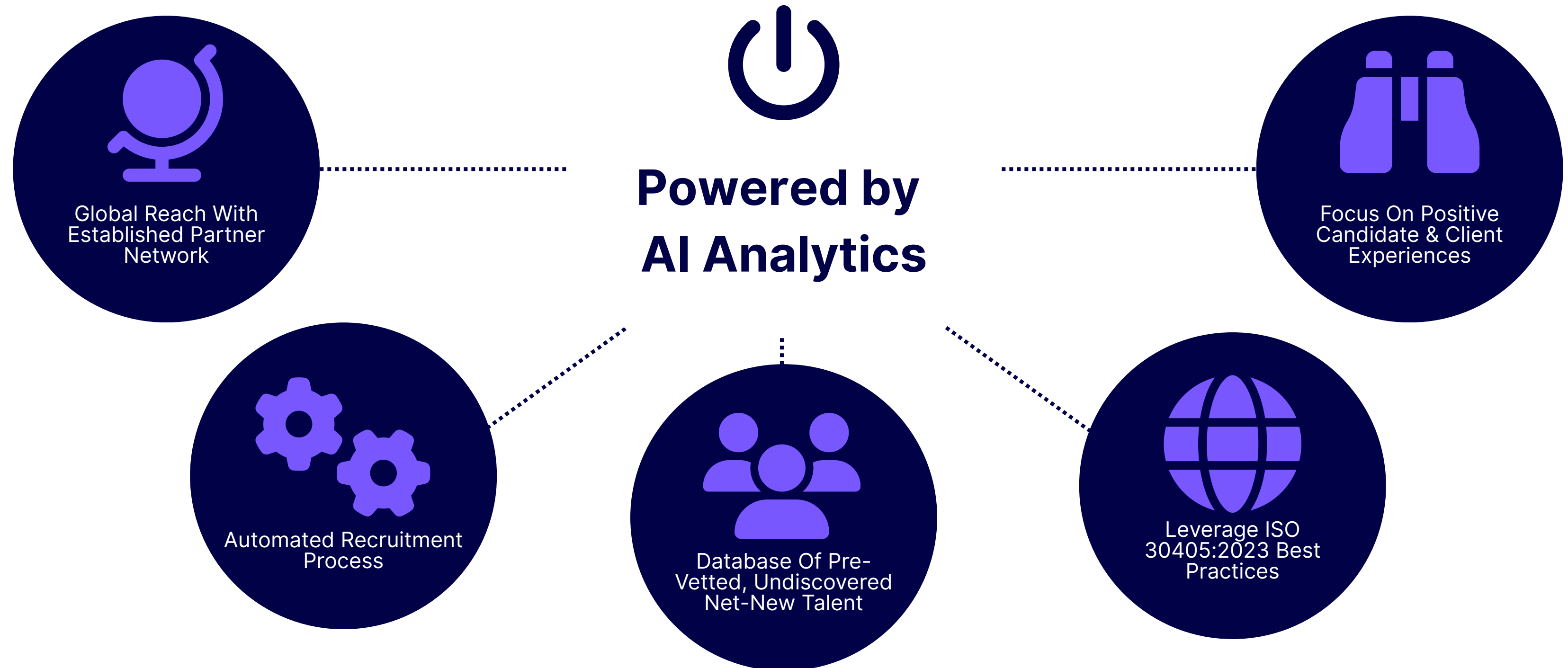


Scale up and down according to demand

Talent Acquisition at Scale



Our multi-pronged approach for scaling talent acquisition consists of a combination of proven processes, active and passive candidate pipelining activities, and in-depth analytics that feeds our recruiting engine.





Tier 3: Partner Training Solutions



Innovative upskilling for your workforce, offering premium training with tailored curriculum and differentiated methods resulting in quality certified teams.

Our proprietary Mirrored Environment Immersion (MEI™) training approach produces top talent with technical and consulting skills, consistently exceeding client expectations.

Our Training Capabilities



Continuously expanding capabilities based on client requirements

Cloud DevOps

- AWS / Azure / GCP
- Docker, Kubernetes
- Jenkins, CI/CD
- Terraform
- Ansible, Chef/Puppet
- Splunk / ELK

Data Science & Engineering

- Python for Data Analysis
- Machine Learning
- Linear, Logistic Regression
- Splunk / ELK
- Trained and Untrained Models
- Artificial Intelligence

Systems Engineering

- Systems level programming (C, C++, Assembler)
- Embedded systems engineering
- Pre-Silicon simulation (SIMICS, DML)
- Artificial Intelligence & Machine Learning
- Mainframe (Cobol, DB2, CICS)

Cybersecurity

- CompTia+ certs
- Network and Packet Analysis
- Vulnerability Assessment
- Threat Modeling
- Anti-Phishing, Anti-Spam and Anti-Malware
- Endpoint Security

Digital Platforms & ERP



Employee Training Offerings



Benefits

- ✓ Accelerated Learning Paths
- ✓ Immediate Skill Application
- ✓ Adaptability to Innovations
- ✓ Future-Ready Workforce
- ✓ Enhanced Employee Credibility
- ✓ Boosted Organizational Competence
- ✓ Sustained Competitive Advantage

Accredited Training

Delivering top vendors' certification training, such as Databricks seven certification programs, to employees at the speed of need.

Tailored Upskilling

Providing customized training programs, powered by our Learning Management System, to equip employees with the latest skills and knowledge to excel in a rapidly evolving tech world.

Smoothstack Federal Company Information



NAICS Codes:

- **541511** • **541690**
- **541519** • **541990**
- **541618** • **561320**
- **611420** • **921190**

SBA Small Business Qualified

Interim/Secret FCL Cleared

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CAGE: 89DN0



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Stacked for **speed**.
Stacked for **scale**.
Stacked for **success**.